

SHIPS Newsletter

Sepesi, Inc.

Welcome to SHIPS news...

All of us here at Sepesi, Inc hope that all is going well with your SHIPS™ software. This will be the first of our new semi-annual newsletters going out to SHIPS™ users. The purpose of the newsletter is to keep all of you updated on the latest updates to SHIPS. In addition, we would like to keep you informed on any other major developments at Sepesi, Inc.

This past August, Sepesi, Inc enhanced their product alliance with QAD. Under this new alliance, QAD will help market our software to those in need of export management systems. QAD just went live with our software on October 1st. QAD both endorses our software and is using it for their own exporting needs. In addition, SHIPS is now QAD certified with MFG/PRO version 9.0.



Newest Version of SHIPS...

Our SHIPS software for Export is now up to version 2.1. The most significant upgrade to SHIPS is the addition of an Import Module. This module provides a solution for the overall management of importing. The most significant function of our Import Module is its ability to track for duty drawback. Duty Drawback is when U.S. Customs refunds 99% of the duty paid on imported goods that are ultimately re-exported.

October 24, 2000

Volume 1, Issue 1

Inside this issue:

Import Module Features	2
Upgrade from V1.3 to 2.0	3
Most Recent Updates to SHIPS	4

Special points of interest:

- Sepesi, Inc. formed a partnership with QAD
- Newest SHIPS Version 2.1
- Import Module Features
- SHIPS upgrade changes from V1.3 to 2.0
- Most Recent SHIPS updates

SHIPS Import Module...

The new SHIPS Import Module features the following:

- Import Entry tracking pre-entry and post-entry. Purchase order data defaulted upon create.
- Import Entry recording of imported goods, valuation, duty and fees paid, import invoices and pricing.
- Lot and serial tracking of goods as recorded on the import invoice. Cross-referenced to lot/serial used on receipt of goods into inventory (which may differ).
- Reconciliation process support. When goods are imported without all information available, customers pay an estimated duty fee. US customs permits the importer 12-15 months to obtain the correct information and file a Reconciliation Entry.
- Duty Drawback process support.
- Direct ID or substitution matching of exported goods to imported goods is supported. Where possible, the work order component issues are used to identify usage. In all other situations, bills of material are used.
- The Harmonized Tariff Schedule (HTS) is maintained for reference and validation. The updates to the HTS are maintained on the Sepesi.com website. Customers are e-mailed when a new version needs to be downloaded.
- Reporting and tracking on import, reconciliation, and drawback entries.



The SHIPS Import Module is designed to make the importing process simpler. This allows companies to manage the costs of importing, obtain the duty drawback they are entitled to, and have accurate and verifiable records to substantiate their claims.

Upgrade from Version 1.3 to 2.0

In addition to the Import Module, our Export Module in SHIPS has had other changes. In the upgrade from version 1.3 to 2.0 of the Export Module, the following functions were added:

- The capability to fax selected export documents to one or more recipients when performing “Export Print.”
- Alternate item descriptions for items that require descriptions in a language different from the base language. A single item may have any number of alternate descriptions. Routings are used to control when alternate languages are to be used.
- The capability to create an export from one or more sales quotes. Sales quotes may also be reviewed for export compliance (as previously done for sales orders).
- Ability to copy sales order and sales quote header comments when creating an export.
- NAFTA Certificate of Origin changed to support detailed reporting of items shipped as well as summarized reporting by schedule B number. This form was also modified to generate separate forms when shipping goods from multiple producers.
- Airway bill number, number of pieces, and weight to the Shippers Security Endorsement Document.
- Validation of units of measure and currencies using existing MFG/PRO data tables, removing the need to define these codes within SHIPS.
- Support for MFG/PRO version 8.6E and version 9.0 changes in currency code validation, exchange rate calculations and rounding methods.
- Changes made to support the new SHIPS Import module introduced with version 2.0 of SHIPS.

**No Matter Where In The World You Export...
Launch SHIPS**

Most Recent Updates to SHIPS...

In the upgrade from version 2.0 to 2.1 in the Export Module, the following new features were added:

- Added a new field to *Export Control File Maintenance* — *SHIPS Data Download Directory*. Directory information that populates the download directory fields on all SHIPS download programs.
- Added a new field to *Export Control File Maintenance* — *Copy Item Master Weights*. If the answer is “yes”, it will copy gross weight, net weight, UM weight, UM size, and size from item master.
- Added a new field to *Export Maintenance* — *Enduser*. It will perform a denied party search on Enduser information.
- Added a new field to *Export Maintenance* — *DBK* (drawback type code). Indicates what type of drawback can be claimed for this export (direct, substitution, rejected, destroyed, unused).
- Modified field name in *Export Routing Maintenance*. Field name was Instruct, changed to “No Deliv.”
- Added a new field to *Export Routing Maintenance* — *Spread Discount Across Lines*. If the answer is “no”, the sales order discounts will be displayed as a trailer on the export. If the answer is “yes”, the sales order discounts will be spread across line items on the Export. This is used on the Invoice and the Canadian Invoice.
- Added field labels to *Address Review* and *Address Review and Clear*.
- Added a new field in *Create Export from Sales Order* — *from: to: data range*. Create an export for sales orders to the same destination across a range of dates.

The developers of the SHIPS package are always working on improving the software. The current plans are to globalize the SHIPS package so it can be used by overseas companies as well as those in the United States. This globalization feature, though it is not finished, has great potential in the international market.

The above features are in the current version of SHIPS 2.1. We will periodically send out a newsletter to inform SHIPS users of our upgrades. If you have any questions we encourage you to call.

Sepesi, Inc.

P.O. Box 481
187 East Market Street Suite 145
Rhinebeck, N.Y. 12572
Phone: 845/876-5101
Fax: 845/876-7826
Toll Free Phone: 877/GO SEPESI
(877/467-3737)
Toll Free Customer Support:
877/4 SEPESI (877/473-7374)
Email: sepesi@sepesi.com
Internet: <http://www.sepesi.com>



Sepesi, Inc. is a consulting firm that specializes in PROGRESS and MFG/PRO consulting services. Collectively, Sepesi staff members have over 50 years experience in information systems, design, programming and implementation. We offer a broad base of knowledge in manufacturing systems along with practical experience in installing, configuring, customizing performance tuning migrating to, and upgrading to new releases of MFG/PRO. SHIPS – Sepesi Handling of International Processes System The program is the first Export Management System designed to seamlessly interface with QAD's MFG/PRO.

PROGRESS is a registered trademark of Progress Software Corporation

MFG/PRO is a registered trademark of QAD, Inc.

SHIPS is a registered trademark of Sepesi, Inc.

